

QUESTIONS TO ASK YOUR LIGHTING SPECIALIST!

Product Questions

- 1. What types of products do you have and what do they do? The brand and style?
- 2. Do you use LED lights? (LED lights do not get hot, use less energy and are preferred)
- 3. Do you have wireless options? (this may necessary for structures in the middle of the room)
- 4. What colors are available? Do you offer custom color options? Color matching?

Set up and Tear down Questions

- 5. Is there a minimum rental amount required for delivery/set up and tear down?
- 6. Is there a charge for delivery/set up and tear down?
- 7. Do you offer an option for the client to pick up/set up/return for a lower cost?
- 8. How much time do you need for set up and tear down?
- 9. Are you available to return to the venue that evening or next day if the venue requires removal of items after the event?

Design Questions

- 10. How many lights does the specialist suggest (uplights/pin spots/wall washes/etc.)?
- 11. What color(s) for lighting do you suggest based on wedding colors, venue walls, theme and mood?
- 12. Does the specialist suggest more than one color? Should/can they highlight an area/feature?
- 13. Do you see any restrictions to the design at this venue?
- 14. Can you match a photo of a color? Can you match a pinterest image?
- 15. Do you offer on-site consultations? Cost?
- 16. Have you ever set up at this venue previously? (sometimes they can give you ideas of how lighting has been done at other events)

Booking/Deposit/Payment Questions

- 17. What is the process to book the items/services? Contract included?
- 18. Is there a deposit required at booking? Is it refundable? Is it applied to final payment?
- 19. Can we add more items on at a later date?
- 20. When is the final payment due?
- 21. Do you accept cash/check/PayPal/credit card/etc.?
- 22. Are there any discounts available - military? Off-season? During the week/Fri/Sun? Etc?
- 23. Do you required a minimum rental amount for services?
- 24. Cancellation policy?